

# Musiqqa 2020 Cultural Data Profile

PRINT

## Organization Info

Organization Type:	501(c)3 nonprofit organization	Fiscal Year End:	6/30/2020
Federal EIN:	56-2281440	Months in Survey:	12
Exemption Date:	2006		

## Discipline

NTEE Classification:	A68 Music	NISP Discipline:	Music
NISP Specialty:	Chamber	NISP Institution Type:	Performing Group

## Survey Providers

Affiliations:

## Organization Location

Org zip code: 77019

## Total Expenses

Total expenses under \$50,000 No

## Financial Information Part 1

Audit for 2020:	No	Restricted Contributed Revenue:	Yes
Restricted Earned Revenue:	No		

## Financial Information Part 2

Non-operating Revenues in 2020:	No	Non-operating Expenses in 2020:	No
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## Revenue: Earned Operating Revenue

	Unrestricted	Restricted	Total 2020	Total 2019
Subscription Revenue	\$2,075.00		\$2,075.00	\$3,485.00

## Notes

## Subscription Revenue, 2020

### Subscription Ticket Sales

Membership Fees - Individuals	\$3,800.00	\$3,800.00	\$6,000.00
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#### Notes

Membership Fees - Individuals, 2020

Membership Contributions

Membership Fees -  
Organizations

Ticket Sales/Admissions	\$12,147.00	\$12,147.00	\$14,198.00
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#### Notes

Ticket Sales/Admissions, 2020

Individual Ticket Sales + Box Office Revenue

Education Revenue

Publication Sales	\$15.00	\$15.00	\$15.00
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#### Notes

Publication Sales, 2020

Music Sales

Gallery Sales

Contracted Services and Touring Fees	\$22,600.00	\$22,600.00	\$15,100.00
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#### Notes

Contracted Services and Touring Fees, 2020

Outside Performance Revenue

Royalty/Reproduction  
Revenue

Rental Revenue

Sponsorship Revenue					
Attendee-Generated Revenue Not Included Above					
Earned Program Revenue Not Included Above					
Earned Non-Program Revenue Not Included Above					
<b>Total</b>	\$40,637.00	\$0.00	\$40,637.00	\$38,798.00	

Of your organization's total earned operating revenue, how much was from programming delivered digitally? Yes

## Revenue: Investment Revenue

	Unrestricted	Restricted	Total 2020	Total 2019
Investment Revenue - Operating	\$1,452.00		\$1,452.00	\$532.00
<b>Total</b>	\$1,452.00	\$0.00	\$1,452.00	\$532.00

## Revenue: Contributed Revenue

	Unrestricted	Restricted	Total 2020	Total 2019	Contributors
Trustee/Board	\$29,775.00		\$29,775.00	\$25,454.00	10

### Notes

Trustee/Board, 2020  
Board Contributions

Other Individual	\$11,105.00		\$11,105.00	\$63,387.00	49
Corporate	\$2,023.00		\$2,023.00	\$1,544.00	2

Foundation	\$81,789.00	\$81,789.00	\$118,500.00	9
City Government	\$23,897.00	\$23,897.00	\$32,726.00	1
County Government				
State Government	\$14,862.00	\$14,862.00	\$15,750.00	1
Federal Government	\$9,174.00	\$9,174.00		1
Tribal				
In-Kind Contributions				
Special Fundraising Events				
Contributions Not Included Above				
Net Assets Released from Restriction				
Total Contributed	\$172,625.00	\$172,625.00	\$257,361.00	73

Of your organization's total contributed revenue, how much was associated with programming delivered digitally?	Yes
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## Capital Campaign

Is your organization currently in a capital campaign?*	No
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## Revenue: Revenue Summary


	Unrestricted	Restricted	Total 2020	Total 2019
Earned Revenue	\$40,637.00		\$40,637.00	\$38,798.00
Investment Revenue	\$1,452.00		\$1,452.00	\$532.00
Contributed Revenue	\$172,625.00		\$172,625.00	\$257,361.00

Total Operating Revenue	\$214,714.00	\$214,714.00	\$296,691.00
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	Unrestricted	Restricted	Total 2020	Total 2019
Total Revenue	\$214,714.00		\$214,714.00	\$296,691.00

## Funder Report Narrative

This space can be used to add context, explanation, or narrative about your revenue. This text will appear on your reports to funders. Limit 500 characters. This narrative is optional.

 How to utilize the funder report narrative fields (<http://culturaldata.force.com/Resources/articles/Article/How-to-utilize-the-Funder-Report-Narratives/>)

Funder report narrative - We made the difficult decision to cancel our annual Spring Benefit (originally planned for May 2020). This event traditionally accounts for around 20-25% of our annual income.

## Expenses: Expenses

### Personnel Expenses

	Program	Management and General	Fundraising	Total 2020	Total 2019
W2 Employee Salaries, Benefits, Payroll Taxes	\$23,652.00	\$47,507.00	\$33,523.00	\$104,682.00	\$111,788.00

#### Notes

W2 Employee Salaries, Benefits, Payroll Taxes, 2020

Program: Karol, Dr. Tony, Emma, & Simon + Their payroll taxes Management: Brian, Tony + their payroll taxes

Fundraising: Chloe, Chelsea + their payroll taxes

Independent Contractors	\$89,259.00	\$10.00	\$89,269.00	\$71,635.00
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#### Notes

Independent Contractors, 2020

Artists + Guest Artists + Commissioning Fees

Professional Fees

<b>Total</b>	\$112,911.00	\$47,517.00	\$33,523.00	\$193,951.00	\$183,423.00
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Of your organization's total personnel expenses above, what portion was paid to artists and performers?

93565

#### Notes

Of your organization's total personnel expenses above, what portion was paid to artists and performers? , 2020

Artists + Guest Artists + Commissioning Fees + Karol/Taxes

## Non-Personnel Expenses

	Program	Management and General	Fundraising	Total 2020	Total 2019
Occupancy Costs	\$750.00	\$13,209.00		\$13,959.00	\$15,814.00

#### Notes

Occupancy Costs, 2020

Management: Office Rental, Phone/Ooma, Wifi, Sprint Program: Venue Rental

Interest Expense		\$571.00		\$571.00	\$1,361.00
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#### Notes

Interest Expense, 2020

Interest Charges

Depreciation

Non-Personnel Expenses Not Included Above	\$20,811.00	\$20,609.00	\$3,244.00	\$44,664.00	\$68,622.00
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#### Notes

Non-Personnel Expenses Not Included Above, 2020

Insurance, Office Expenses, IT(minus Ooma/Wifi/Sprint), Office Supplies, Bank Charges/Interest (minus interest), Credit Card Processing Fees, Admin. Travel/Meals, Board Development, Accounting/Legal/Consulting Fees, Artist Travel, Production Crew, Equip. Purchase/Rental, Production Supplies, Production Expenses Other, Music

Rental/Purchase, Music Licence, Event Catering, Audio/Visual Services, Advertising Services, Direct Mail Media, Web/Social Media, Print Media, Broadcast Media

Please Describe other Non-  
Personnel

Other Admin, Programming, &  
Fundraising

<b>Total</b>	\$21,561.00	\$34,389.00	\$3,244.00	\$59,194.00	\$85,797.00
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## Total Operating Expenses

	Program	Management and General	Fundraising	Total 2020	Total 2019
Total Personnel Expenses	\$112,911.00	\$47,517.00	\$33,523.00	\$193,951.00	\$183,423.00
Total Non-Personnel Expenses	\$21,561.00	\$34,389.00	\$3,244.00	\$59,194.00	\$85,797.00
Total Operating Expenses	\$134,472.00	\$81,906.00	\$36,767.00	\$253,145.00	\$269,220.00
Personnel			0		
Non-Personnel			11132		
Of your organization's total operating expenses, how much was spent on programming delivered digitally?		Yes			

## Total Expenses

	2020	2019
Total Operating Expenses	253145	269220
Total Expenses (Operating and Non-Operating)	253145	269220

## Expenses: Change in Net Assets and Narrative

	Unrestricted	Restricted	Total 2020	Total 2019
Total Operating Revenue	\$214,714.00		\$214,714.00	\$296,691.00
Total Operating Expenses	\$253,145.00		\$253,145.00	\$269,220.00
Operating Change in Net Assets	-\$38,431.00		-\$38,431.00	\$27,471.00

	Unrestricted	Restricted	Total 2020	Total 2019
Total Change in Net Assets	-\$38,431.00		-\$38,431.00	\$27,471.00

### Funder Report Narrative - Expenses

This space can be used to add context, explanation, or narrative about your expenses. This text will appear on your reports to Funders. This narrative is optional.

#### How to utilize the Funder Report Narratives

(<http://culturaldata.force.com/Resources/articles/Article/How-to-utilize-the-Funder-Report-Narratives/>)

#### Funder Report Narrative - Expenses

Three spring performances were canceled in response to COVID-19. We felt it was essential to continue to support the artists with whom we already had contracts by paying them.

## Balance Sheet: Assets, Liabilities, & Net Assets

	2020	2019
Cash and Cash Equivalents	45263	54982
Receivables	0	0
Investments - Current		
Current Assets not included above	1441	1150
Describe Current Assets Not Included Above	Other Current Assets, Prepaid expenditures	
Total Current Assets	46704	56132



## Investments - Non-Current

Fixed Assets (Net of  
Accumulated Depreciation)

Non-Current Assets Not  
Included Above

Total Long-Term/Non-Current  
Assets

Total Assets

46704

56132

**Gross Fixed Assets\***

0

**Less Accumulated Depreciation\***

0

2020

2019

Accounts Payable and  
Accrued Expenses

3383

0

### Notes

Accounts Payable and Accrued Expenses, 2020

Accounts Payable

Deferred Revenue

Loans - Current

Current Liabilities Not  
Included Above

1989

2618

### Notes

Current Liabilities Not Included Above, 2020

Total Credit Cards +Payroll Liabilities

Describe Current Liabilities  
Not Included Above

Federal taxes

Total Current Liabilities

5372

2618

Long-Term/Non-Current  
Loans

Long-Term/Non-Current Liabilities Not Included Above	26240
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## Notes

Long-Term/Non-Current Liabilities Not Included Above, 2020

SBA Loan

Describe Long-Term/Non-Current Liabilities Not Included Above	SBA Loan
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Total Long Term/Non-Current Liabilities	26240
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Total Liabilities	31612	2618
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2020

2019

Total Assets	46704	56132
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Total Liabilities	31612	2618
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Total Net Assets	15092	53514
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Total Liabilities and Net Assets	46704	56132
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2020

2019

Line of Credit - Limit	0	0
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## Funder Report Narrative

This space can be used to add context, explanation, or narrative about your Balance Sheet. This text will appear on your reports to Funders. This narrative is optional.

 How to utilize the Funder Report Narratives (<http://culturaldata.force.com/Resources/articles/Article/How-to-utilize-the-Funder-Report-Narratives/>)

Funder Report Narrative -  
Balance Sheet

## Workforce and Workspaces: Workforce

	Number of Positions	Turnover	Total 2020
Full-Time Permanent	4	2	6
<b>Notes</b>			
Full-Time Permanent, 2020			
Chloe & Brian - Turnover Chelsea & Tony - New			
Full-Time Temporary			
Part-Time Permanent	4	2	6
<b>Notes</b>			
Part-Time Permanent, 2020			
Karol, Dr. Tony, Emma & Simon.			
Part-Time Temporary			
Volunteers			
Independent Contractors	42		42
Interns and Apprentices			
Board Members	18		18
Total Positions	68	4	72
Of the employees and contractors entered above, how many were artists or performers?*	43		

## Workforce and Workspaces: COVID-19 Impact

2020

## COVID-19 Workforce Effects

The COVID-19 crisis has necessitated that organizations lay off or furlough employees to remain in operation. The following questions aim to gauge this impact on your organization's workforce. Please only answer these questions if the fiscal year you are reporting on includes a span of time impacted by the COVID-19 pandemic. Answers collected from fiscal years outside of the impact of the COVID-19 pandemic will not be used for research or reporting purposes. This is optional.

**Due to COVID-19 crisis restrictions on in-person gatherings and/or stay-at-home orders mandated by government health guidelines, how was staffing affected at your organization?**

Number of Employees Laid Off	0
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Number of Employees Furloughed	0
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Of those furloughed or laid off employees, how many (if any) have been brought back?	
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## Workforce and Workspaces: Organization Leadership

2020

### Organization Leader

Provide information about the person with the highest level of decision-making authority (not including board members). This could be your organization's Executive Director, CEO, or President. You may enter two co-leaders if your organization has a shared leadership structure.

Leader First Name	Anthony
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Leader Last Name	Barilla
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Leader Title	Executive Director
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Leader Year Started	2020
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Leader Email Address	abarilla@musiqahouston.org
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2020

Co-Leader First Name	Anthony
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Co-Leader Last Name	Brandt
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Co-Leader Title	Artistic Director
Co-Leader Year Started	2002
Co-Leader Email Address	abrandt@rice.edu

## Workforce and Workspaces: Workspaces (up to 5)

One workspace is required, and you can include up to 5 different locations your organization has used this year. Use the button below to pre-fill the address in your organizations' profile into the first workspace.

If you do not have a physical workspace check this box:

2020
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Address (required)	2000 Edwards Street #109
City (required)	Houston
State (required)	Texas
Zip Code (required)	77007
Workspace Status	Rent
Square Footage	483
Use	Administrative

2020
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Address Line 1	
City	
State	
Zip Code	
Workspace Status	Rent